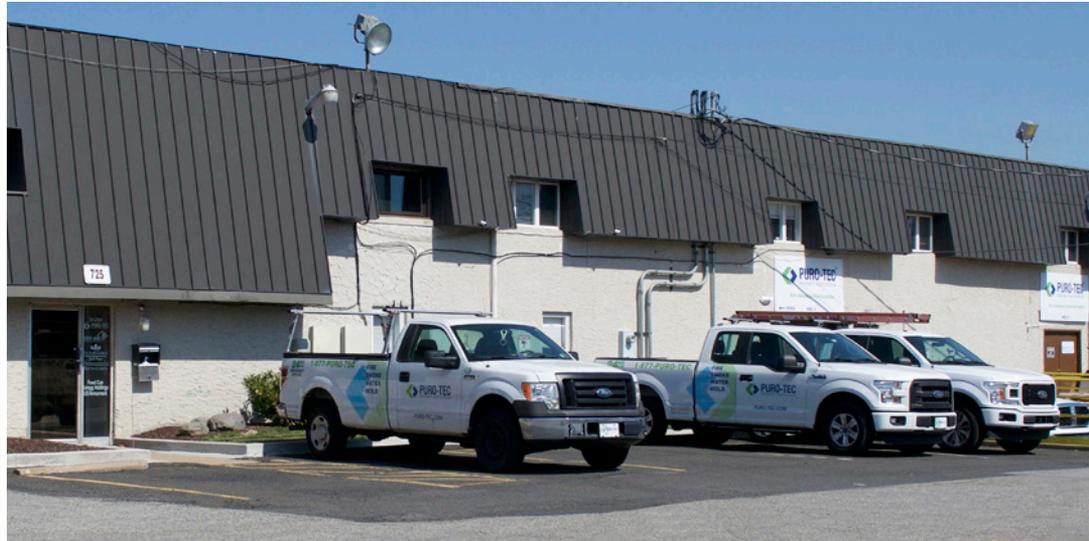


BUCKS PROSPECTUS

A Newsletter for Bucks County's Business & Industry Communities



Kreischer Miller Pulse Survey Results

Divers Business Financing Initiative (DBIF)

PECO Has New, Increased Financial Incentives for Commercial and Industrial Projects

Experience the Delval Difference

UBCC Announces Hiring of Next Executive Director

See Page 5...



Diverse Business Financing Initiative (DBFI)

SPOTLIGHT ON BUCKS | PURO-TEC

Puro-tec Property Restoration

A Q & A with Julie Ferris, Office Manager from Puro-Tec Property Restoration.

Q: Describe your business.

PURO-TEC Property Restoration is a full-service restoration contractor. In our work, we complete disaster recovery services, re-construction, professional, specialized cleaning, and new construction/remodeling through working with policy holders, insurance companies, and property owners. Our company provides emergency services that have been caused by water, fire, smoke, or wind. We are a small business operating out of Bensalem, Pennsylvania.

Q: How or why did you begin the business?

PURO-TEC Property Restoration began opened its doors in 2006 to help the community in their time of need. Through 24/7 responses to emergency services and

operating every day, PURO-TEC was able to grow into the business that it is today. By always providing the greatest attention to detail, prioritizing customer satisfaction, and completing high-quality work, our business was able to gain a positive reputation with our clients. We were then able to expand our network and are now an approved vendor for most major insurance companies.

Q: Why did you choose the location of your business?

We chose Bensalem as our location because it allows us to reach property owners across the tri-state area in a timely manner. We can easily travel to Philadelphia, the Pennsylvania suburbs, New Jersey, and Delaware. This is particularly important in our field because we, at times, need to

CONTINUED >

IN THIS ISSUE

SPOTLIGHT ON BUCKS | PURO-TEC PROPERTY RESTORATION

PURO-TEC continued

respond at the time of an emergency in order to prevent further property damage from occurring.

Q: What are the challenges or advantages of growing a business in Bucks County?

There are many advantages of growing a business in Bucks County. Location is a particular advantage to our company, as described above. Another advantage is the ease at which new and existing businesses can connect with organizations that help and support fellow businesses. This supportive network of business professionals is invaluable and is so very helpful whether you are just starting a business or are growing a business in Bucks County.

Q: What advice would you give entrepreneurs looking to make the decision to start or expand their business?

Advice we would give to entrepreneurs looking to make the decision to start or expand their business would be to “be prepared.” Be prepared for both the rewarding aspects and the challenging aspects of growing and operating your own business. During tougher times, keep in mind that the positives will outweigh the negatives. It is important to be prepared to be successful, but to also be prepared for the difficult times. In the end, know that staying persistent and focused will help lead you to success. We would also encourage entrepreneurs to get involved in support networks that can help you grow and advance your business.

Q: How did BCEDC help you with your financing plan?

BCEDC helped us with our financing plan by navigating us through the unknowns of purchasing commercial real estate.

They helped to guide us through, when it may have been easy to become confused or discouraged. Since receiving help from the BCEDC, specifically Jim Pawlikowski, we have been able to hire a full-time estimator, a full-time project manager, an office assistant, and have the ability to hire more staff to meet the needs of our clients.

Q: What are you going to do next?

PURO-TEC Property Restoration is looking forward to using the momentum and excitement from purchasing our commercial real estate to continue expanding our business and hiring more staff. A future goal is to open a second brick and mortar.

Q: What would you say is your company culture?

The first word that comes to mind when thinking about the company culture at PURO-TEC Property Restoration is “family.” Although we may not be the all-encompassing definition of a “family business,” we have grown together through our professional and personal lives. We support, encourage, and learn from one another through our work together. A positive company culture is such a pertinent aspect of a successful business, and we are lucky to be able to work in the “PURO-TEC Family.”

Q: Are you hiring?

Yes.



To learn more about PURO-TEC Property Restoration, visit www.puro-tec.com.

WHAT'S HAPPENING



Registration Fee: \$45.00 Includes Breakfast & Lunch
Contact: Tony Ceballos: Antonio.Ceballos@trade.gov

Intellectual Property Rights Seminar

Date: October 30, 2018 • 8:30 a.m. to 5:00 p.m.

Location: Morgan, Lewis & Bockius, 1701 Market St., Philadelphia, PA 19103

The U.S. Department of Commerce's Office of Intellectual Property Rights and U.S. Commercial Service invite you to attend the STOPfakes.gov Roadshow. This is an opportunity to learn the basics of intellectual property rights (IPR) protection and U.S. government resources available to help small and medium-sized enterprises protect their IPR at home and abroad. This program will feature presentations by intellectual property experts, law enforcement officials, and local practitioners, including one-on-one meetings with experts from industry and government. In addition, you will be able to record your mark with Customs at the roadshow!

For more information: https://bcedc.com/images/events/eg_us_pa_121398.pdf



NOTEWORTHY NEWS | KREISCHER MILLER PULSE SURVEY RESULTS

Kreischer Miller's Center for Private Company Excellence Releases Results of Private Company Pulse Survey™

Private Company Sentiment Index™ Falls for First Time in 18 Months

Kreischer Miller, a leading independent accounting, tax, and business advisory firm serving the Greater Philadelphia and Lehigh Valley areas, today announced the results from its most recent Kreischer Miller Private Company Pulse Survey™, conducted via the firm's Center for Private Company Excellence.

The survey found that while privately-held and family-owned companies still feel generally optimistic about their business prospects, some caution may be starting to creep in. Participants were asked to describe the current outlook for their businesses on a scale of one to 10, which formed the basis for the survey's Private Company Sentiment Index™. The Index currently stands at 7.35, which marks the first time the index has dropped in the last 18 months. The Index stood at 7.79 in January 2018, 7.22 in July 2017, 7.06 in January 2017, and 6.28 in July 2016.

The survey also found a decline in the respondents' level of optimism about the U.S. economy's performance. Just over 69 percent of respondents said they are optimistic about the economy's performance over the next 12 months, compared to 92 percent six months ago.

The government's recent actions on trade policy and tariffs have dominated news headlines in recent months, so we asked participants how they felt these policies will impact their businesses. Nearly half (48.4%) said they will have some level of negative impact. Only 9.9 percent felt they would have a positive impact. However, a significant percentage (41.8%) said either their businesses would not be impacted, or that it was too soon to tell how tariffs and trade policies will affect them.

The Index may also have been affected by respondents' continued challenge of finding qualified employees. When asked to cite their top business challenge, 41.8 percent of respondents indicated that access to talent was their largest issue. While the percentage of respondents who cited this as their top challenge declined slightly from the January survey (45.2%), it was still significantly higher than the next challenge cited (declining demand, 11.0%).

"From the results of this survey, which was conducted in July, it seems clear that private companies are still feeling fairly optimistic about their business prospects and the economy as a whole," said Mario O. Vicari, Director and Center for Private Company Excellence specialist. "However, there is a level of caution creeping in. It will be interesting to see how these companies feel when we survey them again in January 2019. Was this a short-term blip, or perhaps the beginning of a longer-term trend?"

Methodology

The Kreischer Miller Private Company Pulse survey was conducted online in July 2018. Survey questionnaires were distributed electronically to private company executives in the Greater Philadelphia and Lehigh Valley regions. There were 91 total participants representing privately-held companies of various sizes and in an array of industries. When asked their role in their business, 47.2 percent indicated they are an owner, 38.2 percent indicated they are a CFO/COO/Vice President, 11.2 percent are the President or equivalent, and 3.4 percent responded with other. See page 10 of the report for a more detailed breakdown of participant demographics. For complete survey results please follow the link below.

<https://www.kmco.com/center-for-private-company-excellence/cpce-resource-center/kreischer-miller-private-company-pulse-survey>

FINANCIAL TOOLBOX | PIDA INTEREST RATES

PIDA Interest Rates for the Fourth Quarter of 2018

For Real estate loans financing eligible land and building costs, borrowers will have the following interest rate options:

For term loans with a regular amortization;

- 1. Fixed interest rate for the full term** of the loan (up to a 15-year period), set at the current ten-year treasury yield + 100 basis points. Based on the current ten-year treasury yield, the fixed rate option is 4.00% for the life of the loan.
- 2. Fixed interest rate for a seven year period** set at the ten-year treasury yield. After seven years, the rate will reset to the then-current ten-year treasury yield. Please note, the reset rate is limited to a 200 basis point

increase/decrease. The reset rate is then fixed for the duration of the loan. Based on the current ten-year treasury yield, the rate for the initial seven year period is 3.00%.

For ten-year term loans with a twenty-year amortization period;

- 1. Fixed interest rate for the full term** of the loan (ten year period). This option is calculated using the ten-year treasury yield +100 basis points. Based on the current ten-year treasury yield, the fixed rate option is 4.00% for the life of the loan.
- 2. Fixed interest rate for a five year period** set at the ten-year treasury yield. After five years, the rate will reset to the then-current ten-year

treasury yield. Please note, the reset rate is limited to a 200 basis point increase/decrease. The reset rate is then fixed for the duration of the loan. Based on the current ten-year treasury yield, the rate for the initial five year period is 3.00%.

For Equipment Loans:

4.00% fixed rate for the full term of the loan.

For Working Capital and Accounts Receivable Lines of Credit:

4.00% fixed rate for 12 month period.

For Pollution Prevention and Energy Efficiency Loans:

2.00% fixed rate for the full term of the loan.

WHAT'S HAPPENING

Furia Rubel EVP to Present Relationship Development Workshop for Nonprofits

Date and time: Nov. 7, 2018 12:30 p.m. – 4:00 p.m.

Location: Pennsylvania Biotechnology Center of Bucks County, 3805 Old Easton Rd, Doylestown, PA



Sarah Larson, Executive Vice President of Furia Rubel Communications, and **Todd Hurley**, Chief Relationship Officer of Penn Community Bank, will present "Pump Up the Volume," a workshop for the Catalyst Center for Nonprofit Management.

Designed for nonprofit board members, administrators, and supporters, the program will focus on harnessing the power of relationship development in person and online to amplify the organization's message and become a rock star advocate for the organization.

The program is free, but registration is required.

The Catalyst Center for Nonprofit Management is a management consulting and training firm that helps

nonprofits improve their effectiveness through private consultation, facilitation, and training, including the Nonprofit Management Training Series of workshops. The Center's goal is to provide the resources, knowledge and skills necessary for nonprofit organizations to meet their missions.

About Furia Rubel Marketing and Public Relations: Furia Rubel Marketing and Public Relations is an integrated and strategic marketing, public relations and crisis management agency based in Bucks County, Pa. The certified woman-owned agency provides strategic planning, marketing, public relations, crisis management, business development, media training, content marketing, and social media services to a wide array of professional service clients. Furia Rubel represents law firms and legal organizations, educational, nonprofit and religious organizations, financial, banking and accounting companies, governments and municipalities, behavioral health and elder care organizations, and pharmaceutical and biotech companies. For more information, visit www.furiarubel.com.



To register: <https://www.surveymonkey.com/r/Y97L2WD>

FINANCIAL TOOLBOX | DBFI

Diverse Business Financing Initiative (DBFI)

Program Overview

The Pennsylvania Department of Community and Economic Development has launched the Diverse Business Financing Initiative (DBFI) to support and grow qualifying diverse businesses committed to full-time job creation and retention. Certified small businesses operated by minorities, women, veterans, service-disabled veterans, LGBT individuals, and more qualify for low-interest loans packaged and underwritten by the Bucks County Economic Development Corporation (BCEDC) in partnership with PIDA.

Uses

Land and building acquisitions; building construction and renovation costs; machinery and equipment; working capital

Eligibility

To qualify for loan financing through the DBFI, a business must be PA-based and for-profit with fewer than 100 employees worldwide. Many business sectors are eligible, including manufacturing, industrial, agricultural, research and development, hospitality, defense conversion, recycling, construction, child day-care, retail and service, export, and computer-related service enterprises. Prior to applying through the BCEDC, a business must receive certification through the PA Department of General Services or a third-party agency as a minority-owned,

woman-owned, LGBT-owned, veteran-owned, or service-disabled veteran-owned business.

Third party certification organizations:

- National Minority Supplier Diversity Council
- Women's Business Enterprise National Council
- Unified Certification Program
- US Small Business Administration Business Development Program
- Vets First Verification Program
- National Gay & Lesbian Chamber of Commerce
- US Business Leadership Network

Funding

The DBFI will provide a maximum loan of \$100,000 to finance a portion of total eligible project costs. The BCEDC considers a variety of factors when determining the loan amount, including the proposed use of funds, the amount matched by outside sources, and the anticipated number of full-time jobs created or retained.

For more information download the flyer https://bcedc.com/images/pdfs/PA_DBFI_Fact_Sheet.pdf or call BCEDC at 215.348.9031.

WHAT'S HAPPENING

Export Lab: Become an Exporting Expert

Date and time: November 15th, 2018 8:30 am - 11:30 am

Location: Temple University - Alter Hall

Export Lab is a series of interactive workshops designed to give you the opportunity to identify key areas of improvement within your export processes and implement customized solutions for your growth!

Financing and Logistics

Learn the best practices of getting paid and ensuring your products reach their destination! Speak with government experts and valuable resources on export credit insurance, working capital loans, and tax structures that bring in additional revenue!

Coordinating financing with shipping procedures, Streamlining foreign receivables, Export tax incentives...



All attendees will also receive a copy of the textbook a "Basic Guide to Exporting: The Official Government Resource for Small and Medium-Sized Businesses".

Cost: \$50/person

For more information contact Tony Pu at tony.pu@trade.gov.

To register: <https://www.eventbrite.com/e/export-lab-tickets-43401161041>



BUCKS COUNTY LEASE ACTIVITY AUGUST - SEPT. 2018

Information provided by
Commercial Real Estate Assoc.,
The Flynn Co., Nappen & Assoc.
and Roddy, Inc.

BENSALEM	SQ FT
Industrial	85,000
Industrial	85,602
Grand Total	170,602
CHALFONT	SQ FT
Industrial	44,160
Grand Total	44,160
LANGHORNE	SQ FT
Office	2,187
Industrial	14,900
Grand Total	17,087
WARMINSTER	SQ FT
Industrial	10,300
Industrial	10,854
Industrial	5,427
Industrial	42,964
Grand Total	69,545

COMPANIES ON THE MOVE

World's Largest Cardanol Producer Acquires Bristol Facility for \$3,130,000

Roddy Inc., the Bensalem, PA industrial and commercial real estate brokerage firm, recently announced that it represented 140 Wharton, LP in the sale of their manufacturing/warehouse facility located at 140 Wharton Road, Keystone Park, Bristol, Bucks County, PA to TOK Investment Properties, LLC, an entity related to Cardolite Corporation.

The site consists of 3.12 acres on which is located a one-story heated and sprinklered facility consisting of approx. 32,280 sq. ft. The building offers four (4) tailgate loading docks, one (1) drive-in door, ceiling heights of 18'8" sloping to 18'2" clear to underside of bar joist, 800 amp 120/208 volt 3 phase 4 wire electric service, approx. 8,176 sq. ft. of offices and an approximate 8,000 sq. ft. diked high hazard chemical containment area with foam fire suppression system.

Sean Durkin who represented 140 Wharton, LP in the transaction advised that Cardolite Corporation paid \$3,130,000 for the property.

Cardolite Corporation is a privately held developer and manufacturer of the world's largest variety of products derived from cashew nutshell liquid (CNSL), a renewable natural resource and has 30 years of experience in the specialized production of quality CNSL based materials.

BCEDC, a Commonwealth of Pennsylvania's Certified Economic Development Agency, facilitated a loan for Cardolite Corporation to purchase the building. They were approved to borrow 1.25 million dollars and will be creating 25 jobs.

Superbly located in Keystone Park, one of Bucks County's premier business parks, at the Route 413 exit of Interstate 95, the property offers convenient access to the Pennsylvania Turnpike (Exit 351 Bensalem and Exit 358 Delaware Valley), only minutes away, as well as the New Jersey Turnpike. Route 295 and New Jersey are quickly accessed via the Burlington Bristol and Betsy Ross Bridges as well.

For further details, contact Sean Durkin at (215) 245-2600 or sean@roddyinc.com.



THE BOTTOM LINE | PECO

PECO Has New, Increased Financial Incentives for Commercial and Industrial Projects

PECO is offering new, increased financial incentives for several energy efficiency upgrades, effective immediately. These higher incentive levels make improving energy efficiency even more affordable and will help you to implement more upgrades.

High-efficiency equipment can expand profit margins while offering improvements in customer retention, worker comfort, facility attractiveness and performance. LEDs provide brighter illumination through fewer total fixtures. LEDs typically use 25–80% less energy than traditional incandescent bulbs and can last up to 25 times longer, saving on maintenance and operating costs.

Increased incentives are available for several LED lighting measures including

Measure	Previous Incentive	NEW Incentive
4' LED Linear Lamps	\$4/Lamp	\$6/Lamp
LED Outdoor Floods	\$10–\$15/Fixture	\$15–\$25/Fixture
LED Troffers	\$10–\$20/Fixture	\$15–\$25/Fixture
HVAC VFDs	\$25/HP	\$50/HP
Pump VFDs	\$25/HP	\$50/HP

interior and exterior lamps and fixtures, parking garage fixtures and retrofit kits, exit signs, and outdoor flood lights and wall mount fixtures. In addition to increasing incentives for more common, existing lighting measures, there are new opportunities for savings with 3-foot and 8-foot LED replacement lamps.

Enhanced incentives are also available for variable frequency drives (VFDs) on

heating, ventilation, and air conditioning (HVAC) systems. Above are just a few examples.

View all of the new incentives by visiting the PECO New Incentives site.

Business owners interested in unlocking the energy efficiency potential within their properties or facilities should contact PECO at 1-844-4BIZ-SAVE (1-844-424-9728) or visit peco.com/biz

BCEDC wants to help you lower your energy cost with EMEX (Energy Market Exchange)



No Risk, No Obligation, Fixed Rates, Total Transparency

For more information or to Register

www.bcedc.com/partners/energy-market-exchange

THE BOTTOM LINE | DELVAL

Experience The Delval Difference



As an employer, you need the best and brightest of employees. Here's how you can partner with The Center for Student Professional Development at Delaware Valley University to nurture the talent that will help your organization thrive in the years to come.

• Post Job Opportunities

Whether you need an intern, PT, or FT employee, we invite you to review our Recruiting Policy, create a free ExperienceLink account, and post your position(s) today. Check out our quick video tutorial for step by step instructions on how to get started! Additional marketing support is available upon request. Options can include on-campus recruiting table reservations and e-newsletter communications.

• Host an E630 Internship

Our students are required to earn hands-on experience for academic credit through our Experience360 (E360) program. To take advantage of this program, browse through our Employer Guide, develop a position description, and share via ExperienceLink!

• Attend/Sponsor Campus Recruiting and Networking Events

• Partner with Student Groups

• Connect with Faculty

• Develop a Recruitment Strategy that Works for You

• Contact Us!

The Center for Student Professional Development will help point you in the right direction.

215.489.2448 | cspd@delval.edu | www.delval.edu/cspd

Are you interested in Sponsoring BCEDC's newsletter? Sponsor more issues, Save more \$\$\$

Bucks Prospectus, bi-monthly newsletter, is distributed electronically to BCEDC's members, Board of Directors, participating manufacturers and friends. The newsletter is also available online or in PDF format. Past issues of the newsletter are archived on the www.bcedc.com.

- 1 issue-\$1250
- 2 issues-\$2250 (consecutive issues)
- 4 issues-\$4250 (consecutive issues)
- 6 issues-\$6000 (consecutive issues)

Sponsorship includes:

- Full page color ad in the newsletter
- Logo on the front page of the newsletter with "Newsletter sponsored by..."
- Logo on Partnership page of website, www.bcedc.com/partners and on the Newsletter page of website www.bcedc.com/newsletters

Please contact Kelly to reserve your sponsorship. kelly@bcedc.com.

SAVE 20% if reserved by November 30, 2018

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NEW MEMBER | RSM

At RSM, it's all about our clients



RSM's purpose is to deliver the power of being understood to our clients, colleagues and communities through world-class audit, tax and consulting services focused on middle market businesses. The clients we serve are the engine of global commerce and economic growth,

and we are focused on developing leading professionals and services to meet their evolving needs in today's ever-changing business environment.

At RSM, it's all about our clients.

We keep our focus on understanding what's important to you, your business and your success.

- We bring an unmatched client-centric focus to every engagement.
- We build rich, enduring relationships based on a profound understanding of our clients, their strategies and their aspirations.
- Because when clients are deeply understood, they are empowered to move forward with confidence.

This is the power of being understood. This is RSM.

The business world is evolving rapidly. In this fast-paced environment,

we understand that you need an advisor who thinks ahead and rapidly responds to your changing needs. At RSM, we build strong relationships based on a deep understanding of what matters to you most.

Our strong, client-centric approach differentiates us. To be considered your advisor of choice, we strive to understand you, your business, and your aspirations. By sharing the ideas and insight of our most senior professionals, we bring our local and global knowledge and resources to your environment so you feel empowered to move forward with confidence.

RSM US LLP is the U.S. member of RSM International, a global network of independent, audit, tax and consulting firms with more than 43,000 people in over 120 countries. For more information contact, **Christopher Sullivan** at 215.765.4600 or visit rsmus.com.

MEMBER'S CORNER | PECO

PECO Offers High-Efficiency Lighting Products at Significant Discount

PECO is partnering with a growing number of distributors to offer on-the-spot discounts for LED lighting products. Commercial and industrial customers can make facility improvements at lower cost without needing to fill out an application.

LED products are an operating budget's best friend. Switch to LEDs and reduce energy use by about 40%. LED products last longer and offer brighter, clearer light quality. Plus, high-efficiency lighting offers improvements in customer retention, worker productivity, facility attractiveness and workplace safety.

Instant discounts are available for a wide range of interior and exterior LED lighting measures including:

- 2-foot or 4-foot tube (T-LEDs) and troffers;
- High-bay and low-bay fixtures or retrofit kits;
- Fixtures or retrofit kits for garages, streetlights, or parking lots;
- Exterior flood lights or wall packs;
- Exit signs; and
- Screw-in lamps.

Discounts are applied right at the counter – simply provide a PECO account number or meter number when making your purchase. To receive instant rebates on LED lamps and fixtures, PECO commercial and industrial customers are encouraged to contact a participating distributor.



An Exelon Company

For more ways to save, visit us at peco.com/biz.

MEMBER'S CORNER | UBCC

UBCC Announces Hiring of Next Executive Director



Upper Bucks Chamber of Commerce has selected its next Executive Director, and she lives in Milford Township. **Danielle Connelly-Bodnar** will become the UBCC's next top chief on October 8. She'll take the reins from long-time Executive Director Tara King, who announced her retirement earlier this year.

"The search committee is thrilled to make this announcement," said Jason Wehrung, UBCC Board of Directors President. Wehrung is President of Wehrung's Lumber and Home Center.

Over 20 resumes for the post were received from across the U.S., and the process took about three months to complete.

Connelly-Bodnar most recently served Greater Lehigh Valley Chamber of Commerce as Vice President for Government Affairs. She has served on numerous committees to further workforce development in the region, including the Manufacturing Council and One Stop Operator Workforce Board Lehigh Valley, among others.

"Danielle has excellent communication skills and leadership experience with committees, in chambers of commerce, non-profit organizations and in government," Wehrung said.

He said these traits were vital factors in selecting the chamber's next leader, along with the board's vision for the non-profit's future growth and development.

Connelly-Bodnar held posts in government service as District Director for Pennsylvania State Senator Robert B. Mensch (R-24) and as Deputy District Director for Senator Robert C. Wonderling (R-24). Wonderling served in the senate from 2003 to 2009.

Connelly-Bodnar's resume includes experience facilitating public affairs, community outreach, event planning, public relations and media – she was an Associate Producer for channel WFMZ Business Matters program.

She has furthered regional workforce initiatives and managed budget and database systems.

Connelly-Bodnar is no stranger to the Upper Bucks community, either.

A board member of Quakertown Alive!, she also serves on the boards of Lehigh Valley Reads and Allentown Economic Development Corporation.

Connelly-Bodnar is a former member of the UBCC Foodie Committee, Penn Foundation Annual Giving Event, Quakertown Alive! Economic Restructuring Committee and Upper Bucks Young Professionals, among others.

She holds a Bachelor of Science degree from The Pennsylvania State University.

For nearly two decades **Tara King** has shepherded the chamber through economic challenges including the "Great Recession" of 2008. She launched a branding campaign to focus the chamber's assets and attract and retain members.

King facilitated an administrative move from Milford Township to the chamber's current location in the Quakertown Historical Society barn at 21 N. Main Street. She led the chamber's growth to nearly 600 members.

Four years ago King brought the creative, production and distribution of the annual Focused Upper Bucks County business directory and community profile in house. She has overseen the growth of Foodie, and its continued record-breaking growth as the region's premiere food and beverage event in October.

The Upper Bucks Chamber of Commerce is a not-for-profit, 501C6 organization. Its mission is to advance the principles of free enterprise; to serve the membership; and to enhance the quality of life in Upper Bucks County.

The Upper Bucks Chamber of Commerce fulfills its mission by: Developing programs, partnerships, and services that promote community and economic development.

WELCOME NEW MEMBERS

Tom Angstadt
Kershner Office

Michael P. Senackerib
Farm & Oven Snacks, Inc.

Christopher Sullivan
RSM US LLP



BUCKS PROSPECTUS

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Bucks Prospectus is the bimonthly newsletter of the Bucks County Economic Development Corporation (BCEDC).

Bucks County Economic Development Corporation (BCEDC) is a non-profit, non-political economic development organization established in 1958 to support economic growth in Bucks County. BCEDC is a Commonwealth of Pennsylvania certified economic development agency. BCEDC offers low cost financing options for land/building, machinery and equipment. These and other incentive programs offered through BCEDC create a strong and vital economy for Bucks County and in return create and retain jobs for Bucks County residents.



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PUBLISHING DEADLINES FOR THE BUCKS PROSPECTUS

DEADLINE DATE

11-13-2018

PUBLISH DATE

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To submit an article with business advice suitable to the Bucks Prospectus, please contact Kelly Doughty at 215.348.9031 or KellyD@bcedc.com.

Opinions expressed within this newsletter are not necessarily the opinions held by the BCEDC.